

Executive Secretary, Texas Motor Transportation Association: "Best speaker TMTA has ever had... Highlight of the convention... Let's have Dr. Jarvis again... The most entertaining hour of my life... Terrific speaker..." "These are some of the spontaneous quotes from our members regarding your fine address."

From "The Gong," official house organ of the Associated Clubs (Knife and Fork Clubs of America, Inc., The Executive Dinner Clubs of America, Inc., and The Metropolitan Dinner Clubs of America, Inc.): "Dr. Jarvis is generally considered to be the most gifted humorist in America. A natural story teller. Sure fire!"

American Dairy Industry Conference: "Dr. Charles Jarvis—Number One Pain-killer On The Platform Circuit! The best humorist you've ever heard plus inspiration!"

Conference Manager, I.B.M.: "We have been together so many times during the past six years that it is very difficult to express my feelings other than to say... 'outstanding.' Your presentation overwhelms our attendees every time you speak. Your humor is the real key, but the message is blended in so well that everyone feels good about themselves and glad that they had the opportunity to be with us. As you know, we are on a never ending search for good speakers with clean humor. Speaker agencies come forth with names, but somehow they never seem to make the grade. My statement to an agent is simple... 'Find me another Charlie Jarvis and we'll hire the individual.' That sounds easy, but we're still looking!"

Director of Sales Services, Tupperware, First Series of 'Jubilees' (5): "Mere words fail to describe how great your presentations were. The feedback coming from the nearly 10,000 Tupperware distributors, managers, and husbands has been without exception 'fantastic!', 'the greatest speaker ever', 'superb'. Everyone is looking forward with great anticipation, to when next you will appear before Tupperware audiences."

Vice President, Sales Services, Tupperware, Repeat Engagement, Second Series of 'Jubilees' (7): "Fantastic is a totally inadequate word to use in describing your reception by more than twelve-thousand Tupperware distributors and managers at our just concluded seven Jubilees. Your second appearance in four years before our people was even more enthusiastically acclaimed than the first, so a sincere 'thank you' for helping to make all of our Jubilees so successful."

Program Coordinator, Red Carpet Real Estate: "I find that you, somehow, have started some different brain cells vibrating; and I want to thank you for it. Your spoken message at the Red Carpet Convention was timely and enjoyable, but I believe the impact has come due to your style of delivery. It is possible to hear someone speak with clean humor and enjoy such a lecture. I find your messages reverberating thru my mind with a lightness that makes them more thought provoking than almost any I have heard in a number of years. Thank you again for a really enlightening experience, an experience that allowed me to realize I've been missing something, but I didn't even know it was missing."

Associate Director, National Sash & Door Jobbers Association: "The thunderous applause and standing ovation you received at the conclusion of your keynote presentation to our members should certainly tell you how well you were received. Our association has had many speakers over the years, however, few have been able to captivate and hold the attention of such a widely diversified group as you did. We laughed until we cried and the message you delivered was clear."

Director of Public Relations, Florida Association of School Administrators: "I've heard accolades before, but never of the range and intensity you inspired among our administrators. You left them with renewed inspiration in their work with teachers and school

employees. The effect of your address was personally electrifying and I know the audience felt the same."

Executive Director, Insurers of Tennessee: "According to my records it took 3 invitations to get you to speak before our convention but after your presentation during our 89th Annual Convention last week, I must admit you are worth waiting for! I think the responses from the audience clearly indicated their complete enjoyment with your constant, rapid fire and clean humor. It was a real pleasure having you and Maxine with us."

Communications Coordinator, Farmland Insurance: "Applause, applause! We're still laughing and feeling no pain. Thank you very much for ending our annual sales conference on such a high note. You were the frosting on the cake. As a wrap-up to our conference, we have asked all attendees to answer a questionnaire about the meeting, the facilities, speakers, etc. You have graduated with an A+. Our numerical rating system allows a score of 5 for top performance. To date, all the respondents have given you 5's (even a couple of 6's)."

Vice-President of Industrial Relations, A.E. Staley Manufacturing Company: "You are correct in that the program coordinators are there after the speaker is gone. They get either the bouquets or the brickbats the next day. I have been receiving 'rave reviews' on the program, and especially on the speaker. The applause you received was the longest and most enthusiastic of any received by a speaker in the 35 years of our awards dinners."

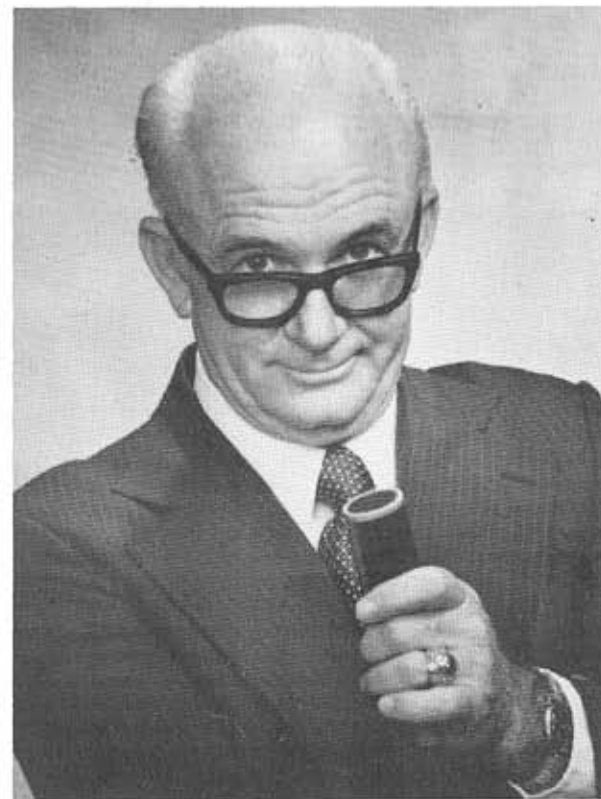
President, Central Massachusetts Employers Association: "The Annual Meeting last Friday has to be the 'tops' to date. My table matched every other one in decibels of laughter. The 'Doc' was spectacular."—"These comments reflected the general tenor of praise and congratulations stated by many, many who had the good fortune to be with us. Great! Spectacular! Marvelous! What is the superlative of superlatives that can best describe the feeling of warmth and inner joy that we all shared? Whatever it is, it belongs to you. While we're corresponding, please reserve the nights of April 25 and 26, four years from now, for us."

Staff Vice President, Produce Marketing Association: "Well, your talk before our seminar group in Phoenix this October was the third time you graced a podium before a PMA audience—and it worked like a charm. Of course, so did the first two. Our registrants thought your talk was fantastic—it says so right here on their evaluation forms."

Executive Director, Arizona State Dental Association: "Your love of the 'Dental Profession' is the glorious base from which your magnanimous gifts poured forth to envelop 710 members of the Arizona Dental Team at lunch on Tuesday. The audience was enriched by your practicality, humility, spontaneity, and primarily, your joy of living. We learned painlessly from your integrity, and we thank you."

Executive Vice President, Tennessee Bankers Association, Repeat Engagement: "Things worked out just like I expected when you spoke at our 93rd annual convention. You took up right where you left off the last time you spoke by making a hero out of me again. I don't know when we've received more comments or heard our bankers laugh more than they did during your remarks."

Program Coordinator, Palm Beach Round Table: "'The Prince of Mirth.' No humorist can quite match Charles Jarvis."



Charles W. Jarvis

D.D.S.

ACKNOWLEDGED BY
HIS FELLOW SPEAKING
PROFESSIONALS AS
"AMERICA'S NUMBER ONE
HUMOROUS SPEAKER"

Member: International Speakers Hall of Fame.

Winner: International Platform
Association's Mark Twain Award for Humor

Recipient of Toastmasters International
Golden Gavel Award for Speaking Excellence

Charles W. Jarvis, D.D.S.

"THE FINEST PAIN-KILLER ON THE PLATFORM CIRCUIT"



Biographical Data:

Native Texan
Married: Wife (Maxine). Daughter: Mrs. John Foster (Pamela), Austin, Texas

Education:

Brady Texas Public Schools
Attended: Texas A. and M. (one year prior to entering Naval Academy)
University of Houston (one year prior to dental school)
United States Naval Academy, Graduated 1944, Degree: B.S. Engineering
University of Texas Dental Branch, Houston, Texas, Graduated 1953, Degree: D.D.S. (Doctor of Dental Surgery)

Awards:

Dentistry:
O.K.U.—National Dental Honor Society
Fellow, American College of Dentistry
Fellow, International College of Dentistry
Honorary Membership, Psi Omega Dental Fraternity
President's Award (for service to profession), Texas Dental Association
Outstanding Alumnus Award, University of Texas Dental Branch Alumni Association

Speaking:

International Speakers Hall of Fame
Mark Twain Award for Humor, International Platform Association
Toastmasters Golden Gavel Award

Church Affiliation: Elder; Disciples of Christ, San Marcos, Texas

Service Club Affiliation: Past President; Kiwanis Club; San Marcos, Texas

Service: Veteran World War II, South Pacific Campaigns; Deck Officer, U.S.S. Langley; Later: Carrier Pilot, flying torpedo bombers.

Vocations: Dentistry; fulltime for twelve years; San Marcos, Texas; Professional Humorous Speaker: Since 1961, parttime; since 1965, fulltime on the national circuit for corporations, associations, service clubs, chambers of commerce, etc.

TOPICS...

"PRESCRIPTION FOR THE HAPPY LIFE"

"THIS WON'T HURT--MUCH!"

"OPEN WIDE, PLEASE--and LAUGH!"

"THE ABOMINABLE SNOW JOB"

"LIFE AS A DENTIST CAN BE FILLING"

"THINGS ARE MORE LIKE THEY ARE NOW THAN THEY EVER WERE"

"PRESCRIPTION FOR THE HAPPY LIFE--REFILLED"

SEMINARS:

"PERSUASIVE COMMUNICATIONS"

(6 hours)

"LIFE AS A DENTIST CAN BE FILLING"

(6 hours)

HUMOR WORKSHOP:

"HUMOR & ITS EFFECTIVE USE IN SPEAKING"

COMMENTS

From His Colleagues in the Speaking Profession

Dr. Kenneth McFarland, Guest Lecturer, General Motors Corporation: "It was a real privilege for me to hear you and visit with you at Houston. Your ability to hold a tired audience at such a late hour was a truly remarkable performance. I was also much impressed with the attitude of the audience toward you personally. As nearly as I could tell it was a mood of 100% good will. Charlie, you have carved out a distinctive niche for yourself in America and you fill it superbly. What you are doing constitutes an important contribution, and I deeply hope the Lord will decree that your voice will long be heard in the land. Do take care of yourself for your family's sake, because all your friends and fans love you, and because in these somber times, America needs you. Remember, the Psalmist said, 'How beautiful upon the mountain are the footsteps of him who bringeth glad tidings.'" *Bill Gove, First President, National Speakers Association:* "Dr. Charlie is funny even when he tells you that you might need root canal therapy—I've watched and studied all the so-called 'funny men' over the years: Hope, Berle, Skelton—all of them. Seems to me these guys are only as funny as their writers. Charlie Jarvis does naturally what they work hard to do." "Just as important, Dr. Jarvis includes some 'goodies to live by'—and that makes an hour with Charlie a joyful and meaningful event."

Cavett Robert, Professional Speaker: "Charlie Jarvis is the number one humorist in the nation. His material is as good as any night club act available today—and all the better for it's clean material. Besides that, as a studious professional—a student of the speaking art—his type of seminar presentation on speaking and the use of humor to highlight and illustrate the message is the very thing that should be offered in workshops throughout the country. Every young speaker in America who wants a career in speaking should eat, digest, and assimilate the workshop type of presentation he offers. No convention of speakers would be complete without an inclusion of the type of material Charlie Jarvis offers."

Now—How About the Audiences He Has Served?

Executive Vice President, Alabama Cattlemen's Association: "Charlie Jarvis has appeared before the Alabama Cattlemen's Association now four times. He has received four standing ovations. He has never given the same talk twice. In our opinion, he is the finest after-dinner, banquet-type speaker in the nation."

Sales Manager, Investment Bankers: "Not enough superlatives in the English language to express our sincere gratitude for Dr. Jarvis' marvelous appearance at our Annual Sales meeting—provided exactly what I wanted our salemen to have—that warm feeling inside and the incentive to live life as it should be lived." *Executive Vice President, Alabama Automobile Dealers:* "The Alabama Automobile Dealers never had a repeat speaker until Charlie Jarvis. We just had to have him back after that first talk. He was sensational! And has been on the four other occasions since that first one! Have never had a better speaker! He has never repeated a talk—or a story, for that matter. We plan to have him again and again."

Marketing Department, Enco Oil Co.: "Dr. Jarvis' Keynote Speech was by far the most outstanding heard during the nine years that we have been having this activity."

Governor, Illinois Eastern Iowa District of Kiwanis International: "Dr. Jarvis' magnificent address easily the highlight of our District Convention. Many of his statements from the address were repeated and echoed throughout the remainder of the convention."